

FINDEV CANADA TRANSACTION SUMMARY

Robust International Pte Ltd.

This document provides an overview of the FinDev Canada transaction, including a summary of the anticipated development impacts and of the environmental, social and governance (ESG) assessment performed, potential risks identified, and related mitigation measures to be implemented.



Transaction description

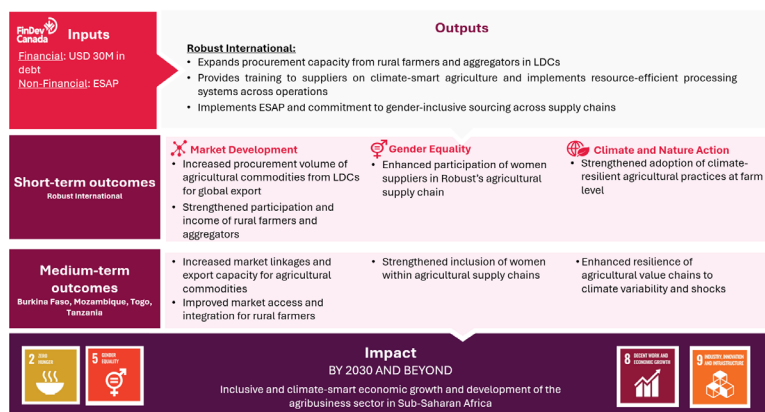
The Transaction is a 3-year, up to USD 40M working capital investment to Robust International, an agribusiness operating across East and West Africa. The financing will expand Robust's capacity to procure, aggregate, store, and process key export-oriented commodities. Robust sources directly from more than 25,000 farmers and rural aggregators and operates a network of 45 distribution and storage hubs, as well as six processing facilities across multiple countries. The Transaction will position Robust to increase engagement with smallholder farmers, strengthen liquidity for procurement, and enhance supply-chain reliability where market access remains constrained.

Transaction details

COUNTERPARTY	Robust International Pte. Ltd.
DOMICILE OF INCORPORATION	Singapore
COUNTRY(IES) OF OPERATIONS	Mozambique, Burkina Faso, Togo, Tanzania
TERM OF FINANCING	3 years
SECTOR	Agribusiness, Forestry and Related Value Chains
E&S CATEGORY	B
FINANCING PRODUCT	Debt
FINDEV CANADA TRANSACTION AMOUNT	Up to USD 40M
DATE OF TRANSACTION DISCLOSURE	19/03/2026
DATE OF TRANSACTION SIGNING	22/06/2026
DATE OF TRANSACTION SUMMARY PUBLICATION	16/09/2026
2X ALIGNMENT	Yes, under the "Employment" and "Supply chain" criteria

Summary of anticipated development impacts

The development impact value proposition of this transaction is to contribute to inclusive, climate-smart economic growth in Least Developed Countries (LDCs) across Sub-Saharan Africa. The transaction aims to do so by strengthening agricultural supply chains, expanding market linkages for rural farmers and aggregators, increasing women's participation in agriculture and promoting climate-smart farming practices. The impact theory of change below summarizes how this transaction will contribute to FinDev Canada's development impact goals and the Sustainable Development Goals (SDGs).



MARKET DEVELOPMENT

- **Increase the procurement volume of agricultural commodities from LDCs for global export:** Agricultural markets in Sub-Saharan Africa remain fragmented and informal, limiting smallholder farmers' access to reliable buyers and formal value chains¹. Robust helps to address these challenges by expanding local procurement, rural storage and processing capacity across its LDC operations. Through its traceability system, Robust supports farmers in meeting international quality and traceability standards, enabling consistent buyer purchases and stronger integration into higher-value export markets.
- **Strengthen the participation and incomes of rural farmers and aggregators:** Robust strengthens farmer-to-market linkages by expanding its rural procurement network and providing training on quality standards and supply chain requirements. This is expected to increase market access and integration for rural farmers over the medium term, contributing to improved and more stable incomes across its LDC sourcing regions.



GENDER EQUALITY

- **Enhance the participation of women suppliers in Robust's agricultural supply chains:** Robust advances gender equality through explicit supply-chain commitments and targeted capacity-building for women farmers and aggregators in its LDC sourcing regions. This transaction strengthens those efforts by supporting expanded outreach and procurement from women suppliers.

¹ AGRA, 2023. [Empowering Africa's Food Systems for the Future](#)

- **2X Qualification:** This transaction is 2X-qualified under the 2X Employment criterion, with women representing 58% of Robust's workforce, and under the 2X Supply Chain criterion, through a commitment to increase women's participation in Robust's sourcing operations in LDCs.



CLIMATE AND NATURE ACTION

- **Strengthen the adoption of climate-resilient agricultural practices:** Rising temperatures and rainfall variability are increasing drought and flood risks, affecting 65% of agricultural land in Sub-Saharan Africa². Through extension programs, Robust promotes climate-smart agricultural practices, including erosion control, water conservation, drought-tolerant crops, soil regeneration, and sustainable land use. These practices help farmers reduce post-harvest losses by improving crop handling, drying, and storage at the farm level.

Summary of Environmental and Social assessment and related risk mitigation measures

The review was conducted in accordance with FinDev Canada's Environmental and Social (E&S) Risk Policy. The investment has been classified as Category B based on the nature and scale of Robust International's agri-commodity processing and trading activities, including operations in several countries across Sub-Saharan Africa; with generally limited environmental or social risks and/or impacts that are site-specific, largely reversible, and can be effectively mitigated through appropriate management measures.

Key E&S risks associated with the company's operations include labour and occupational health and safety, supply chain risks related to child and forced labour in smallholder sourcing networks, resource efficiency and pollution prevention, and community health, safety, and security. Future expansion activities that may involve land acquisition could trigger additional requirements and would be subject to appropriate screening and assessment. The applicable IFC Performance Standards for this investment are PS1 through PS6, each applicable due to the nature of the company's operations and its supply chain activities.

FinDev Canada conducted an E&S due diligence between November and December 2025. The review included an assessment of the company's E&S management systems, policies, procedures, historical performance, and capacity to identify and manage E&S risks. The due diligence process involved engagement with company management and E&S personnel, as well as site visits to operations in Mozambique and Nigeria to verify E&S practices and performance. Findings from document reviews, management discussions, and site visits informed FinDev Canada's assessment of the investment.

The identified risks are mitigated through Robust International's E&S management system, which is aligned with the IFC Performance Standards and supported by policies and procedures. Additional risk management measures include site-level operational controls, health and safety programs, food safety and hygiene management systems, waste and hazardous materials management procedures, and transport risk management practices. Identified areas for improvement are being addressed through an agreed Environmental and Social Action Plan (ESAP).

² African Union Development Agency, 2023. [Briefing Note: Addressing Africa's soil health challenges through the ten-year African Fertilizer and Soil Health Action Plan \(2024-2034\) and the longer-term Soil Initiative for Africa Framework](#)